



Experience
that opens up
new horizons

21ST CENTURY LOGISTICS IN THE NETHERLANDS The Netherlands' geographical position connects the USA and Europe's Hinterland. Due to this position the Netherlands has a long tradition being a distribution country with innovative logistics and high-level infrastructure. Many of the leading Dutch companies have their roots in logistics and distribution or became outstanding due to their ability to make use of the human and physical infrastructure networks available. Renowned logistic networks are amongst others: Schiphol Airport, Rotterdam Harbour, and more recently Internet hosting. However to remain in the leading position the country is constantly revitalizing and seeking innovating business solutions, only then the Dutch can keep their leading position. The working visit provides participants insights in this ongoing quest for innovation and competitive advantages. The programme combines theory and practice of logistics and advanced technology by means of private and public funded partnerships.

FOR WHOM? Professionals with a background in oil, gas, transport and railway industries that want to get acquainted with various intersecting theoretical, analytical insights (Big Data) logistics, business, cooperation processes, risk management and ICT.

GOALS AND OUTPUTS At the end of the working visits participants will have:

- Upgraded skills on strategy development and long term planning in the field of logistics
- Risk and value chain management
- Private and public partnerships (PPPs)
- Networks and potential partnerships with Dutch partners
- Conducting various site visits to major logistical hubs and research institutes (Schiphol, Rotterdam, Eindhoven, Delft).

APPROACH AND METHODOLOGY The participants are in charge of their own learning process. We conduct a detailed in take (training needs analysis by means of survey monkey) based on the results we tailor a programme in line with the clients needs. When required we can also include (specific) training elements. This will help participants develop competencies such as networking, working together, coordination, and leadership. The programme is facilitated by a

distinguished Dutch specialist, normally a professor or businessman. The participants are challenged to make a connection

between the theories and daily practice back home. At the end of the programme participants receive a certificate.

ORGANIZATION The working visit has three elements. During the **orientation** participants get familiar with the context of logistics in the Netherlands, key strategic issues and current development and innovation in a specific field will be presented. The **enrichment cycle** includes excursions, guest lectures organized on individual and group needs. In the **final or reporting part** we organise a (international) seminar where participants present the key findings and results of their individual and group work. Special emphasis is put on practical aspects of possible projects and partnerships between the participants and potential Dutch partners.

Apart from a challenging content and a special learning experience, Dutch Academic Services ensures a tight and practical organisation of your stay in the Netherlands. Our ultimate goal is to focus the participants' attention solely on the learning process; we therefore handle all the practical things such as transport to and stay in the Netherlands. During the programme participants can rely on us to take care

If you require a programme offer or if you have any other questions about our services please contact:

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